



## REGULAR MEETING AGENDA

June 24, 2019

The Board of Directors of the DeSoto Economic Development Corporation (DEDC) will meet on **Monday, June 24, 2019 at 9:00 a.m.**, in the **Council Conference Room** located in City Hall at the DeSoto Town Center, 211 East Pleasant Run Road, DeSoto, Texas 75115.

As authorized by Section 551.071(2) of the Texas Government Code, this meeting may be convened into closed Executive Session for the purpose of seeking confidential legal advice from the Corporation's attorney on any agenda item listed herein.

### A. REGULAR SESSION – CALL TO ORDER

1. Invocation

### B. CONSENT AGENDA

Items are listed on the Consent Agenda by the DEDC Chief Executive Officer and are recommended to the DEDC Board of Directors for single vote of approval. Any item may be removed from the Consent Agenda for separate vote at the request of a Board Director.

- a. Consideration and approval of the May 20, 2019 Board Meeting Minutes.
- b. Consideration and approval of the April 30, 2019 income and expenses.
- c. Consideration and approval of the annual sponsorship of all of the DeSoto Rotary Club's 14 Colonies of 13 Flags in the amount of \$ 4,200. (Same amount as previous years).

### C. REGULAR AGENDA – NEW BUSINESS – Items for discussion and/or possible action:

1. City Council Liaison update regarding City events, meetings, etc. by Councilmember Andre' Byrd, Sr., City Council Liaison.
2. Grow DeSoto Market Place Incubator Financial Status Report. Presentation by Monte Anderson, Options Real Estate.
3. DeSoto Chamber of Commerce update by Kenneth Govan, Board Chairman Elect, DeSoto Chamber of Commerce.
  - a. Discussion and possible action on the Agreement for Professional Services between the Desoto Chamber of Commerce and the DeSoto Economic Development Corporation regarding the Business Retention Site Visits.
4. Financial Status Report. Presentation by Melissa Adams, Accounting Manager, City of DeSoto.
5. The Industry HUB's Activity Summary Report for May 2019 by Terry Toomey, Executive Director of the Industry HUB.
6. DEDC's trip to the International Council of Shopping Centers Conference in Las Vegas. Report by Vanessa Barrios, Research and Business Development Manager.
7. Consideration and action to approve Pegasus Consulting fee of \$2,000 to update the Hampton Road Redevelopment Project with new recommendations.

8. Discussion and action to authorize the DEDC Chief Executive Officer to negotiate and execute a purchase and sale agreement with the City of DeSoto for the purchase and resale of the city property to AIMS Center for Health and Wellness, PLLC, and to negotiate and execute a purchase and sale agreement with AIMS Center for Health and Wellness, PLLC for the resale of the city property to AIMS Center for Health and Wellness, PLLC including a restriction agreement and any amendments or instruments related thereto.

**D. EXECUTIVE SESSION UNDER TEXAS GOVERNMENT CODE:**

**Texas Government Code, Section 551.087: Economic Development Deliberation.**

1. **Deliberation and Discussion Regarding the Economic Development Incentives for Project Methodist.**
2. **Deliberation and Discussion Regarding the Grant Program Application for Sustaita Enterprises, LLC for paving improvements Phase Two.**

**E. RECONVENE INTO OPEN SESSION**

**F. ACTION AS RESULT OF EXECUTIVE SESSION**

**G. BRIEFING BY CHIEF EXECUTIVE OFFICER - Joe P. Newman**

1. Brief update of meetings attended, industrial site visits and general office operations.

**H. BOARD ANNOUNCEMENTS**

1. Board announcements are regarding local civic and charitable events, meetings, fundraisers, awards, expression of thanks, congratulations or condolences.

**I. ADJOURNMENT**

The building in which the above meeting will be conducted is wheelchair accessible. Persons with disabilities who plan to attend this meeting and may require auxiliary aids or services such as readers or large print, or interpreters for persons who are deaf or hearing impaired, are requested to contact the Office of the City Secretary at 972-230-9646 or by E-mail at [kmorris@desototexas.gov](mailto:kmorris@desototexas.gov) or by calling through a T.D.D. (Telecommunication Device for the Deaf) to Relay Texas 1-800-735-2989.

I, the undersigned authority, do hereby certify that this Notice of Meeting was posted in accordance with the regulations of the Texas Open Meetings Act on the bulletin board located at the entrance to the City of DeSoto's City Hall, a place convenient and readily accessible to the general public at all times as well as to the City's website [www.desototexas.gov](http://www.desototexas.gov) and the DEDC's website [www.dedc.org](http://www.dedc.org) and said Notice was posted on the following date and time: **June 21, 2019 at 8:30 A.M.**, and remained so posted at least two hours after said meeting was convened.

Cynthia Xlobe - Administrative Assistant